

# SedonaSetup - SM - Sales Department Maintenance

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Each Salesperson entered into the Employee table must be linked to one or more Sales Departments in the Sales Department Maintenance setup table.

From the Salesperson drop-down list select the name of the Salesperson then check the box to the left of each Sales Department in which the Salesperson may work. When a new Prospect is entered the User must select a Sales Department and then a Salesperson. The names displayed in the list of Salespersons from which to select will be only the Salespeople linked to the Sales Department selected on the Prospect record.

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